



B R O W A R D
C O U N T Y A R E N A

February 12, 1998

To Whom It May Concern:

The intent of this letter is to provide a letter of recommendation for John C. Deinhardt based upon his performance in the position of Senior Project Manager for Morse Diesel International, Inc. during the development and construction of the Broward County Arena in Sunrise, FL.

In summary, John's performance as a member of the development team representing the Developer of the project has been outstanding.

John's responsibilities have been significant. He was individually responsible for the design and construction of the project Marketing Center, a sensitive task at a cost of approximately \$500,000. He is currently responsible for the design and construction of all tenant improvement areas within the Arena with a budget of approximately \$4,000,000. In addition, he is directly involved in the project management of the building signage and graphics program, scoreboard and video board procurement, food service equipment procurement, and other numerous tasks of a similar nature.

The aggregate value of the project components which John is currently managing on an exclusive basis is in the range of \$15,000,000 which does not include his indispensable participation in the shared responsibilities within the total Arena budget of \$184,700,000.

John has a wide range of project skills. He writes and handles contract documents well. He negotiates effectively and understands the importance of budget maintenance. He is effective in the field and, as an experienced architect, among other things, recognizes quality design and has a strong commitment to same. John is a team player and works effectively with others to cut to the heart of a problem and then remain focused on the details of that problem until a solution is achieved within acceptable budgets and schedule requirements.

As important as anything, John works hard.

I have the utmost respect for John, both with regard to his professional skills and personal integrity.

Very truly yours,

Arena Development Company, Ltd.

Walter C. Upton
Director of Development & Construction

WCU/nmr